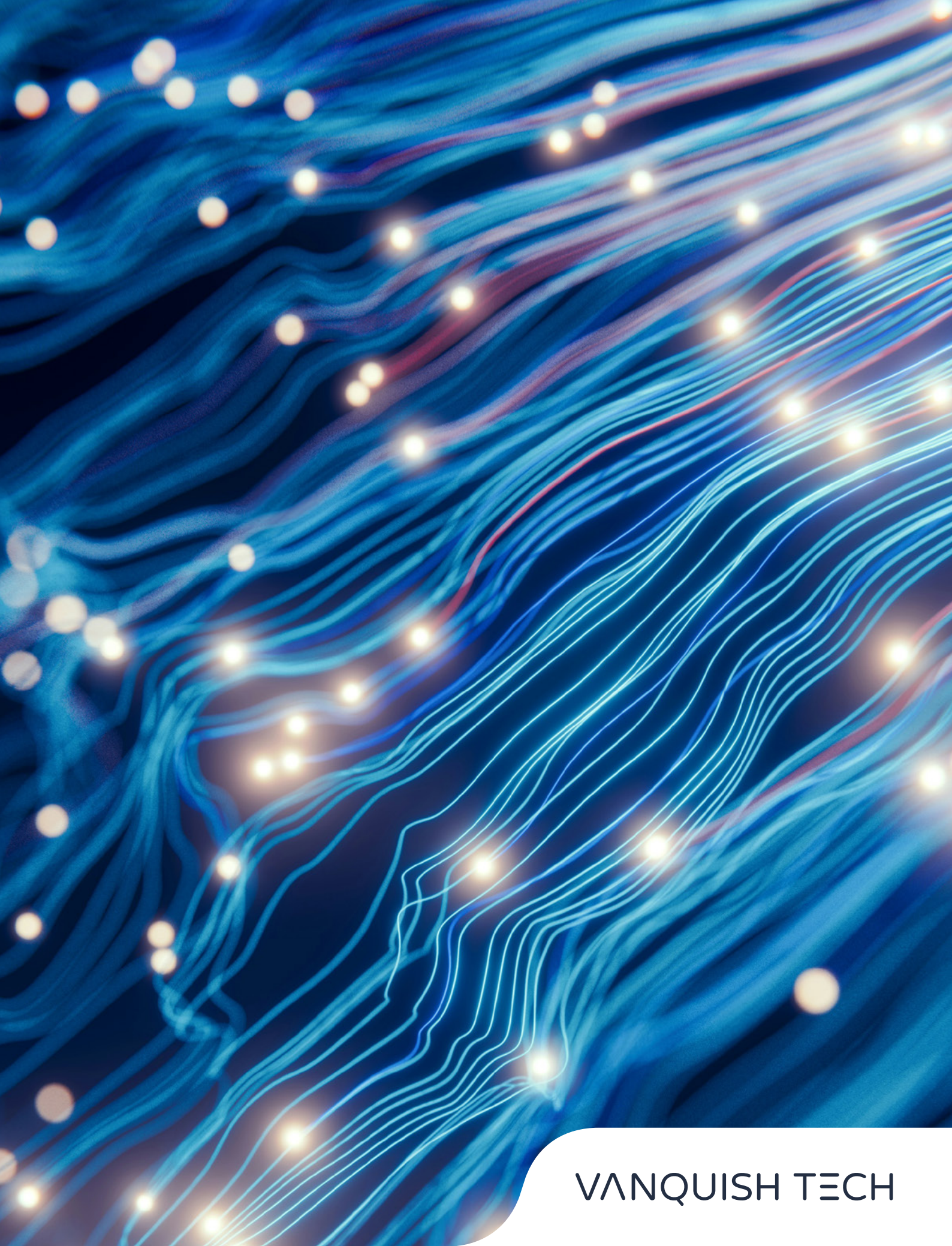




VANQUISH TECH

One relationship. A whole team behind it.

Executive Summary

Best-fit technology, delivered with control you can trust.

One Accountable Partnership

Vanquish Tech is an independent, vendor-agnostic technology partner that advises, designs and delivers technology across its full lifecycle—from procurement and installation through to support, managed services, optimisation and responsible retirement.

We help organisations simplify, secure and modernise their environment through one accountable partnership, beginning with the business outcome—not a preferred product—then bringing together the right technologies, specialist expertise and integrated delivery required to achieve it. Our governance-led approach maintains clear ownership, control and continuous optimisation beyond go-live.

A Message from our CEO

I believe good technology decisions begin with a clear understanding of what the business is trying to achieve. Before discussing products, we take the time to understand the objective, the people involved, the current environment and how success should be measured. Being independent and vendor-agnostic allows us to advise objectively and design the solution around the outcome, not the other way around.

Our responsibility continues through implementation, adoption and the full technology lifecycle. We help clients improve performance, optimise their investments and plan ahead for change, from scaling and refresh to renewal, redeployment and responsible retirement.



Simeon Taylor
Chief Executive Officer

Meet the people responsible for leadership, client relationships, technical delivery, service operations and the day-to-day running of Vanquish Tech.

[Meet the Vanquish team](#) ➔



2011
Founded



3 International Offices
UK • Ireland • US



15 YRS.
In business



120+
Businesses supported



98%
*SLA response targets met

*Measured across our fiscal year 2025–2026

OUR COMMITMENT:

Business outcomes first
Best-fit technology
Control beyond go-live

One accountable partner. Five connected capabilities.

Across five connected capability areas, we combine independent advice, best-fit design, integrated delivery, managed services and lifecycle governance. This allows us to address the immediate business objective while keeping performance, risk, user experience and the long-term value of the investment in view.



1. Modern Workplace and Managed Services

Productive, supported teams.

End-to-end workplace services covering hardware and software procurement, rollout programmes, Microsoft services, joiners, movers and leavers, lifecycle management and flexible technical resources that keep users productive and operations running smoothly.



3. Cyber Security & Resilience

Reduced risk. Greater resilience.

Comprehensive cyber security services combining proactive protection, 24/7 detection and response, Microsoft security services, compliance, governance and resilience, with expert guidance to enable best-practice security and protect your business.



5. Unified Communications & Audio Visual

Connected, consistent experiences.

Meeting rooms, unified communications and collaboration solutions designed, deployed and supported with ongoing maintenance and SLA backed commitments, ensuring reliable workplace experiences across every location.



2. Infrastructure, Cloud & DevOps

Reliable, scalable foundations.

Cloud, infrastructure and DevOps services designed for performance, security and growth, providing scalable engineering capability that flexes with demand while bringing together networking, backup, recovery, governance and vendor-independent infrastructure expertise.



4. AI & Automation

Responsible automation. Measurable value.

AI readiness, automation and optimisation services delivered with governance, security and operational controls, helping organisations adopt AI responsibly while improving efficiency and business outcomes.

HOW WE WORK

One connected approach, applied across every capability.





A TEAM BUILT AROUND YOUR BUSINESS

You are never just another client.

We do not simply appoint an Account Director and step back. Your named Account Director coordinates a connected team across service delivery, service analysis, project management, security, compliance and technical services, with our CEO and Managing Director actively involved in the relationship and long-term strategy.

Exceptional service cannot be delivered by overstretched teams. We deliberately manage our client portfolio and capacity, so our people have

the time to understand your business, stay visible, provide proactive guidance and act before issues escalate. Our Managing Director also leads a daily service and project review, helping the team align priorities, identify risks early and maintain clear ownership.

The result is a personalised partnership with direct access to the right expertise, senior accountability and control throughout the technology lifecycle.

SENIOR LEADERSHIP EMBEDDED THROUGHOUT

Our clients are at the centre of everything we do.



One relationship. A **whole team** behind it.
Senior accountability throughout.

Assurance isn't a badge. It's how we operate.

Independent advice and best-fit technology only create value when delivery is secure, controlled and accountable. Our governance model, certified management systems and responsible lifecycle practices are embedded in how we advise, deliver, manage and improve technology, from the initial objective to final retirement.



1. Governance & Control

Delivery remains visible, structured and accountable.

Structured reviews covering performance, risks, actions and improvement.

Transparent reporting across services, incidents, requests and change.

Clear ownership, timelines, decision records and escalation routes.

Active risk, issue, change and continuity management.

Continual improvement and lifecycle planning reviewed over time.

Service governance that maintains alignment, accountability and consistent delivery.

Need evidence? Request our compliance pack [➤](#)



2. Independently verified

Certified standards. Embedded in how we operate.

ISO 9001: Quality Management

ISO 27001: Information Security

ISO 22301: Business Continuity

ISO 14001: Environmental Management

Cyber Essentials: Certified

Safe Contractor Approved: independently assessed health and safety practices.

ICO registered: accountable data-protection practices.

Disability Confident Committed: inclusive recruitment and employment practices.

Explore standards & assurance here [➤](#)



3. Lifecycle Management

Responsibility is considered throughout the lifecycle.

Outcome-led recommendations designed to avoid unnecessary technology, cost and waste.

Ethical sourcing, appropriate due diligence and clear asset accountability.

Forward planning for refresh, renewal, redeployment and retirement.

Secure collection, asset tracking, data erasure, reuse, resale and responsible recycling.

Digital inclusion through the secure repurposing of suitable technology.

Specialist circular lifecycle services are supported through our relationship with KOCycle.

Explore our sustainability commitment [➤](#)

WHERE WE ADD THE MOST VALUE

1

Complex Environments

Joined-up ownership across evolving technology estates.

2

Regulated Operations

Governance, resilience and assurance where evidence matters.

3

Multi-Site Delivery

Consistent delivery across offices, countries and regions.

4

Internal IT Extension

Additional expertise, resources and operational capacity.

5

Change & Transformation

Support through growth, consolidation, refresh and modernisation.

6

Full-Lifecycle Ownership

Accountability from initial objective to final lifecycle decision.

VANQUISH CARES

Responsibility beyond technology.

Through Vanquish Cares and our approach to responsible technology lifecycle management, we support volunteering, fundraising, digital inclusion and selected community initiatives, while helping suitable technology begin a second life through secure reuse and repurposing.

Explore our sustainability and social-impact commitments [➤](#)

Experience the Difference

Partner with a team that puts integrity, accountability and your success first.



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