



Best-fit technology,  
delivered with control  
you can trust.

VANQUISH TECH

# We're small enough to care and big enough to make a difference.

James Sprenger | Managing Director



## Who we are

### Discover the difference.

Vanquish Tech helps organisations **design, implement, govern** and **support secure technology environments** that drive long-term business outcomes.

Unlike traditional resellers, we combine strategic consultancy, technical expertise and operational governance to ensure every solution delivers measurable value long after deployment.

Our clients trust us to simplify complexity, reduce risk and create technology environments that are secure, scalable and aligned to business objectives.



## Our People

### Expertise backed by accountability.

Our leadership team and technical specialists combine deep industry experience with a hands-on approach to client success.

We believe strong relationships, **clear communication** and **personal accountability** are fundamental to delivering exceptional outcomes.



#### Our Approach

To provide vendor agnostic, outcome led solutions.



#### Our Mission

To work as an extension of your team.



#### Our Purpose

Deliver accountability you can rely on.



#### Our Standards

To maintain consistency across every delivery.



## Our Approach

Independent.  
Vendor-Agnostic.  
Governance-Led.

### What Sets Us Apart

Technology decisions should be driven by business outcomes, not vendor incentives.

Vanquish Tech works with a carefully selected ecosystem of global technology partners to deliver best-fit solutions that align with our clients' operational, financial and strategic goals.

- Independent technology advice
- Governance-led delivery
- Long-term accountability
- Enterprise-grade expertise
- End-to-end support
- Proven operational frameworks

### Our Governance Framework

Every engagement follows a structured governance model that provides visibility, accountability and control throughout the project lifecycle.

Framework Includes:

- Documentation Standards
- Change Control Processes
- Risk Management
- Service Governance
- Compliance Monitoring
- Ongoing Reporting

This ensures every solution remains aligned to business objectives throughout its lifecycle.





Why Vanquish-Tech?

## Why choose Vanquish Tech?



### Best-Fit Technology

Solutions selected around business goals, not vendor agendas.



### Governance & Accountability

Clear processes, documentation and change control from design through delivery.



### Trusted Partnerships

Access to leading technology vendors through a carefully curated ecosystem.



### Long-Term Success

Ongoing support, optimisation and strategic guidance beyond implementation.



### Personal Service

Small enough to care. Experienced enough to deliver.

# Infrastructure and cloud, built to scale. DevOps to match demand.

## Infrastructure, Cloud & DevOps

## Infrastructure that grows with your business.

Modern businesses need infrastructure that is secure, scalable and resilient. Vanquish Tech helps organisations reduce complexity, improve reliability and accelerate growth through managed infrastructure, cloud and **DevOps solutions**.



### DevOps and Infrastructure

Modern infrastructure and DevOps solutions that improve agility, automate processes and support business growth.



### Hosted Backup and Disaster Recovery

Protect critical data and minimise downtime with secure backup, recovery and business continuity solutions.



### Networking and Wireless

Reliable, scalable networking solutions designed to keep teams connected and productive.



### Governance and Lifecycle

Proactive monitoring, management and optimisation to ensure infrastructure remains secure, efficient and future-ready.



Scale with total  
confidence



Improve resilience  
and uptime



Increase visibility  
and control



Strengthen security  
and compliance

## Technology Partners

Working with leading technology providers including Dell Technologies, HP, Meter, Cloudflare, HPE Aruba Networking, IONOS and more to deliver best-fit solutions for your business.

## Future-Proof Your Infrastructure

Build secure, resilient and scalable foundations that empower your people, protect your data and support long-term growth.





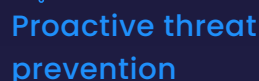
Security that moves  
with your business,  
not against it.

Cyber Security & Resilience

Everything your

Everything your  
security needs,  
covered. Our **ou**

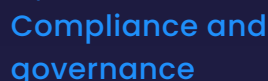
Our **outcome-focused approach** ensures security is aligned to business objectives, enabling organisations to reduce risk, improve compliance, respond faster to threats and build resilience against an increasingly complex threat landscape.



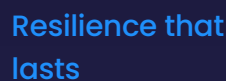
We design security into every stage of delivery, combining preventative controls with proactive monitoring across your environment.



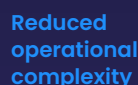
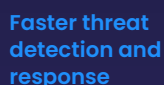
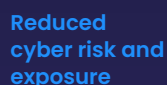
We monitor client environments around the clock with continuous threat detection, alerting and incident response services.



We deliver embedded governance, security policies and compliance frameworks mapped to controls you can evidence and manage.



We provide backup, business continuity and tested recovery solutions designed to minimise disruption and support rapid restoration.

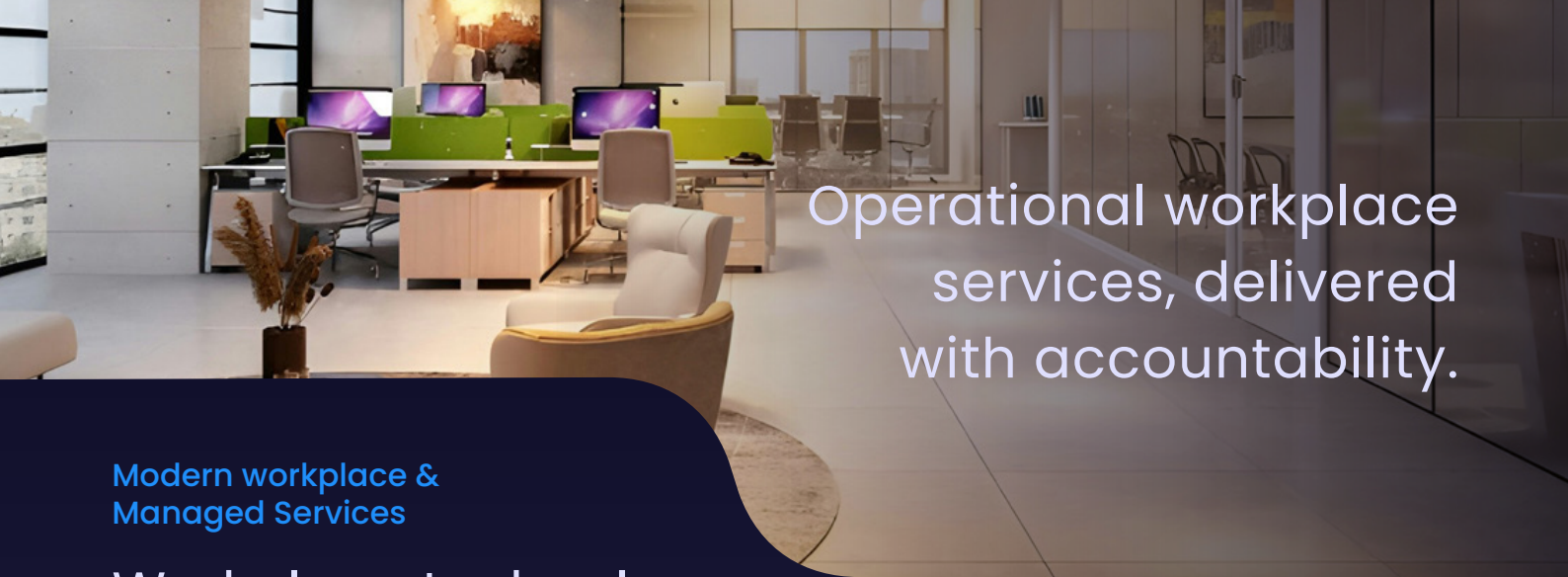


## Security programme & controls lifecycle.

We take care of the full security lifecycle, from understanding where real risk sits in your business through to the day-to-day running of the controls that reduce it. No gaps between advisory, build and operate.

## Managed detection & response.

We design, supply and operate a 24/7 security operations capability that actually responds, not one that forwards alerts to your inbox at 3am.



Operational workplace services, delivered with accountability.

Modern workplace & Managed Services

## Workplace technology that works beyond deployment.

Modern workplaces need reliable technology and responsive support. Vanquish Tech helps organisations simplify IT, reduce operational overhead and create secure, scalable environments that keep employees productive.



### IT Hardware, software & rollout services

We provide multi vendor IT hardware and software technology, from day to day workplace procurement, through to imaging, stock holding and coordinated rollouts across the UK and Europe.



### Joiners, movers and leavers

We take ownership of repeatable onboarding and offboarding processes, including device preparation, deployment, collection and secure wiping with clear reporting and accountability.



### Lifecycle & maintenance

We manage the full technology lifecycle, including maintenance, repairs, refresh programmes, warranty management, asset tracking and ITAD services. and manage.



### Resource as a service

We deliver and manage flexible technical resources as a service, supporting projects, operational demand and specialist skill requirements with onboarding, compliance and governance built covering both on-site and remote.



Faster employee onboarding



Reduced IT operational overhead



Improved user productivity and satisfaction



Scalable workplace technology services

### Technology Partners

We work with leading global technology partners and specialist providers to deliver best-fit solutions that help organisations reduce risk, improve performance and accelerate business outcomes.

### Tech as a Service

Move from large upfront technology investments to predictable monthly costs with flexible consumption-based workplace solutions that keep users equipped with modern technology.

DELL



meter

SAMSUNG

Lenovo



Microsoft

AVOCOR



poly

AI brings opportunity,  
but needs guardrails.

## AI & Automation

# AI & automation, governed and supported.

AI has the power to transform the way organisations operate, but success depends on more than adopting new technology. Vanquish Tech helps businesses implement AI and automation securely, responsibly and with **clear business outcomes**.



### Artificial Intelligence and automation

AI & automation applied carefully. Put the right controls in place, security, policy and oversight, so automation scales safely.



### AI readiness assessments

We assess your infrastructure, security and data readiness to ensure AI is implemented securely and delivers real business value.



### Artificial Intelligence Optimisation

Smarter systems, less manual work. Streamline workflows, integrate tools and remove bottlenecks so teams can focus on delivery.



### Governance and accountable delivery

We provide governance-led AI delivery with clear accountability, security and ongoing operational oversight.



**Accelerate  
operational  
efficiency**



**Govern AI securely  
with clear policies  
and controls**



**Improve visibility,  
compliance and  
risk management**



**Scale AI initiatives  
with confidence**

## Technology Partners

We work with leading AI, cloud and enterprise technology partners to deliver secure, scalable AI solutions that create measurable business value.

## Trusted AI Operations

Our managed services provide continuous monitoring, optimisation and governance to ensure AI platforms remain secure, compliant, performant and aligned to evolving business needs.

DELL



meter

SAMSUNG

NetApp

HPE aruba  
networking

NUTANIX

Google Cloud

aws

IONOS

paloalto  
networks

Bitdefender

FUJITSU

COHESITY



## Unified Comms & AV

# Work has changed. From procurement to rollout.

Modern workplaces depend on seamless communication and collaboration. Vanquish Tech helps organisations create connected, intelligent meeting spaces that improve productivity, enhance user experiences and simplify technology management.



### AV design built around your environment

We design meeting rooms and collaboration spaces around how your teams work, communicate and use the space, not just the hardware.environment.



### Unified comms that work seamlessly

We deliver integrated collaboration solutions supporting Microsoft Teams, Webex and hybrid working environments with practical, easy-to-use experiences.



### Audio Visual & collaboration spaces

We design meeting rooms, boardrooms, and AV environments that support reliable day-to-day use, simple room controls and scalable collaboration experiences.



### Support that sticks.

We provide SLA-backed AV support contracts including proactive maintenance, service desk support and onsite engineering for workplace technology environments



Enhance collaboration & communication



Simplify AV management & support



Improve meeting room experiences and productivity



Reduce downtime with proactive support services

## Trusted Partners & Specialists

Working with leading AV and workplace technology partners, we deliver reliable, scalable solutions that enhance collaboration and create better workplace experiences.

**DELL** **hp** meter **SAMSUNG** **Lenovo**

**AVOCOR** **LG** **poly** **Microsoft**

## AV Support & Managed Services

Maintain reliable workplace technology through proactive monitoring, onsite support and managed AV services that maximise uptime and minimise disruption.

## Sustainability

# Positive impact isn't a campaign. It's built into our day to day.

Responsible technology lifecycle management from ethical sourcing to secure data erasure and digital inclusion.



**Sustainability isn't a checkbox. It's built into how we operate.**

Kirstene Mason leads our ESG programme, helping keep progress visible and accountability embedded across our people, suppliers and operations.



**We share practical ESG lessons and progress openly.**

Through quarterly sessions, webinars and partner engagement, we focus on turning ESG conversations into practical actions and measurable improvements.



**We support responsible recycling and recovery.**

We work to ensure end of life devices and components are recycled responsibly, supporting a more sustainable circular technology lifecycle.



**We help give technology a second life.**

We securely repurpose unwanted devices for charities, community projects and individuals who need access to technology the most.

Vanquish Tech protects your data, safeguards your reputation and gives technology a second life by helping hardware support others.

**Kirstene Mason** | Account Director & ESG Lead



## VANQUISH CARES

# Making a difference, together.

Our corporate responsibility goes beyond policy, it's part of who we are. We are committed to uplifting communities, protecting the environment, and creating opportunities for people through education, inclusion, and responsible technology.



### Corporate Social Responsibility

At Vanquish Tech, we believe progress means little without purpose. Through Vanquish Cares, we support communities, protect the planet, and create lasting impact, from reducing e-waste and supporting education to promoting equality and wellbeing across our workplace and beyond. more connected communities.



### Empowering our people to be their best.

We prioritise wellbeing, offering support, wellness initiatives and three paid days a year for our staff to give back to their communities. By creating space for balance and purpose, we help our people show up as the best versions of themselves.



### Volunteering & charity.

We believe every business has a role to play in uplifting others. That's why our team actively volunteers, supports charitable causes, and gets involved in community projects that truly make a difference. By showing up, giving our time, and sharing our expertise, we aim to support people through moments that matter and help build stronger, more connected communities.



### Inclusion & diversity.

Inclusion isn't just a value, it's the way we work. We're committed to creating a workplace where every person feels respected, supported and empowered to thrive.



Next step

**Book a demo**  
and discover  
the difference  
for yourself.



Scan to book  
a demo or  
[click here](#)

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